

# Seasonal Guide

## WHAT TO SELL

ITEMS BY CATEGORY | BY SEASON



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f BIT.LY/JBFSAVVYSELLERS





# WHAT TO SELL CLOTHING

## Spring

**PLEASE BRING YOUR BEST HANGING CLOTHING ITEMS\*\***

**Spring/Summer Styles**

**Girls & Boys Infant to Size 14/16**

**See Separate Page for Teen Clothing Guidelines**

**Limit 25 Maternity Tags (XS to 3X).**

**All clothing must be HUNG on hangers. There is a \$3 minimum for hanging clothes and a limit of 3 identical items (same color/size/kind).**

*\*\*Please note: We do not accept "play clothing" (including clothing with stains, rips, smoke or other odors, pet hair, or anything that is overly worn/pilling).*

Short-Sleeve Items:  
Onesies, T-shirts, Dresses,  
Rompers, Tank Tops



Shorts, Skirts, Capris,  
Summer Dresses,  
Jeans, Khakis, Leggings,  
Dress Pants, Athletic Pants



Lightweight Pajamas,  
Cotton Footie PJs under  
24mo, Short-/Long-Sleeve  
Shirt & Pant PJ Sets, Bath  
Robes, Sleep Sacks, Bras,  
Socks, Underwear



Flip Flops, Sandals,  
Water/Swim Shoes, Dress &  
Casual Shoes, Rain Boots,  
Hiking Boots,  
Lightweight/Open-Back  
Slippers, Crocs (All Styles),  
Dance/Tap/Ballet Shoes,  
Cleats



Full-Zip or 1/4 Zip  
Sweatshirts, Lightweight  
Jackets, Rain Coats,  
Summer Accessories



Swimsuits,  
Sports Uniform Apparel,  
Licensed Fan Gear (Any  
Sleeve Length)



Career- or Fairy Tale-  
Themed Dress Up Clothes  
(Bags Only, Not Hung)



## NO THANK YOU ITEMS

**There are some items  
we cannot sell right  
now, so to the below  
items we say  
"no thank you"**

**Check the fall/winter  
list of acceptable  
items to see when/if  
you can sell these!**

- X Long-Sleeve Shirts  
(Unless Lightweight Fabric  
& Spring Colors/Look)
- X Long-Sleeve Dresses
- X Sweatshirts/Hoodies  
(Unless Full Zip or 1/4 Zip)
- X Free Shirts (e.g., Camp)
- X Outdated Year Clothing  
(e.g., 4th of July 2020)
- X Corduroy/Fleece Pants
- X Sweatpants
- X Fleece Items (Only  
Accepted in Full Zip  
Jackets, Sleep Sacks &  
Robes for Spring)
- X Winter-Themed/  
Holiday Pajamas
- X Winter Coats/Jackets
- X Snow Bibs/Snow Pants
- X Gloves
- X Winter Accessories
- X Snow Boots
- X Dress/Casual Boots
- X Dance Costumes
- X Halloween Costumes  
or Accessories







# WHAT TO SELL CLOTHING

# Fall

**PLEASE BRING YOUR BEST HANGING CLOTHING ITEMS\*\***

**Fall/Winter Styles**

**Girls & Boys infant to size 14/16**

**See Separate Page for Teen Clothing Guidelines**

**Limit 25 Maternity Tags (XS to 3X).**

**All clothing must be HUNG on hangers. There is a \$3 minimum for hanging clothes and a limit of 3 identical items (same color/size/kind).**

*\*\*Please note: We do not accept "play clothing" (including clothing with stains, rips, smoke or other odors, pet hair, or anything that is overly worn/pilling).*

Long-Sleeve Shirts,  
3/4-Sleeve Shirts, Onesies,  
Long-Sleeve Dresses,  
Sweaters, Sweatshirts,  
Short Sleeve Sweater  
Dresses, Sweater Vests



Leggings, Sweatpants,  
Jeans, Dress Slacks,  
Winter Skirts (Corduroy)



Footy Pajamas/Sleepers,  
Sleepsacks, Short-/Long-  
Sleeve Shirt & Pant Sets,  
Bath Robes, Bras, Socks,  
Underwear



Dress & Casual Shoes,  
Sneakers, Rain Boots,  
Hiking Boots, Snow Boots,  
Closed Toe/Back Slippers,  
Crocs (All Styles),  
Dance/Tap/Ballet Shoes,  
Cleats



Winter Jackets,  
Fleece Zip-Ups,  
Raincoats, Snow  
Pants/Bibs, Winter  
Accessories



Winter Holiday Apparel,  
Halloween Costumes,  
Licensed Sports Apparel,  
Dancewear,  
Fan Gear (Any Sleeve  
Length)



## NO THANK YOU ITEMS

There are some  
items we cannot sell  
right now, so to the  
below items we say  
"no thank you"

**Check the  
spring/summer list  
of acceptable items  
to see when/if you can  
sell these!**

X Short-Sleeve Dresses  
(unless winter/holiday  
appropriate)

X Sleeveless Shirts

X Tank Tops

X Short-Sleeve Shirts  
(unless they are graphic  
tees; athletic shirts sizes  
5+ only)

X Free Shirts

X Outdated Year Clothing  
(e.g., Christmas 2020)

X Shorts

X Capris

X Summer Skirts

X Summer Dresses

X Pajamas with Shorts

X Summer Accessories

X Flip Flops

X Sandals





# WHAT TO SELL TEEN CLOTHING

New



## GIRLS

Youth 16 & 18+ | Junior Girls 0-11 |  
Acceptable teen brands in Women's sizes  
XS-M (0-8 pant sizes)



## BOYS

Youth 16 & 18+ | Acceptable teen  
brands in Men's sizes S-M (waist sizes  
up to 34)

## TEEN CLOTHING TAGGING & DROP OFF PROCEDURES

### 20 TAG LIMIT PER GENDER

You may bring up to 40 tags of teen hanging clothing per sale – up to 20 tags of clothing designated for the girls section **AND/OR** up to 20 tags of clothing designated for the boys section.

Why?

We want to maintain the best quality and brands for our shoppers **AND** ensure the biggest return for our consignors.

We have a limited amount of space for the teen sections on the sales floor. Please **READ** and **UNDERSTAND** the brands that we will **ONLY** accept at this time. We want this to succeed, and we can only do that with your help. We won't know if this works until we **TRY** it!

Who?

### Who does this impact?

This impacts **ALL CONSIGNORS** – including Perfect Consignors and Valet Consignors.

How?

### How will teen inspection and drop off work?

We will follow the **same process** as girls and boys clothing inspection sizes 0-14.

(If you are not a Perfect Consignor, please include your teen items on your rolling rack for inspection.)

When?

### When does this start, and will it be a permanent change?

We will test-drive accepting limited teen brands for the Spring 2023 sales and will notify sellers in June about whether this will be continued for the fall sales.

### When **CREATING TAGS** for clothing in teen sizes, **PLEASE...**

Select the category of "clothing-teen."  
Leave the size category **BLANK**. Add size and description in the description box, like shown:



### WE WILL ONLY ACCEPT THE FOLLOWING BRANDS IN TEEN CLOTHING:

Abercrombie & Fitch

AÉROPOSTALE

Columbia

H&M

Justice

OLD NAVY

PINK

adidas

aerie

FOREVER 21

HOLLISTER

lululemon

maurices

KREI

AMERICAN EAGLE  
OUTFITTERS

ATHLETA

GAP

Hurley

LUCKY\* BRAND

NIKE

THE NORTH FACE

patagonia

Silver  
JEANS CO.

UNDER ARMOUR

### CLOTHING WE WILL NOT CURRENTLY ACCEPT:

We will **NOT ACCEPT** clothing designed and marketed for adult women or adult men.

Just because your teen wore it, that does not mean that JBF will automatically accept it for resale.

Seasonal rules still  
apply for teen clothing!

- Fan gear is always acceptable, no matter the sleeve length or the season in which the sport is played
- Prom dresses are a "no thank you" item





# WHAT TO SELL SPORTING GOODS

## Seasonal

### NO THANK YOU ITEMS

There are some items we cannot sell, no matter the season.

- X Bike Helmets Older Than 3 Years
- X Used Football or Hockey Helmets

### Accepted Spring Only:

Swim or Pool  
Toys/Floats, Water  
Toys/Balloons, Sand  
Toys, Bubbles,  
Sidewalk Chalk,  
Kid's  
Gardening/Bug  
Catchers, Golf  
Equipment



### Accepted Fall Only:

Ice Skates, Sleds,  
Snowshoes, Skis &  
Other Winter-  
Related Sporting  
Goods



### Accepted Year Round:

Life Jackets, Bikes,  
Trikes, Roller  
Skates, Swim  
Goggles, General  
Sports Equipment







# WHAT TO SELL OTHER ITEMS

All Year

**These are examples of what we accept in categories that are not clothing, shoes and accessories. All items must meet safety standards.**

Please include **working batteries** and ensure that all pieces/parts are present. Games & puzzles must be in **original boxes** (not baggies). Check for recalls and be sure all safety straps are included. Limit 500 Book and 50 DVD tags. Limit of 3 identical items (same color/size/kind). Keep in mind the 4 Cs. Items should be clean, complete, current & compliant (for recalls)!

Diapers, Potty Items, Bumbos, Pregnancy Pillows, Children's Room Decor, Safety, Feeding Items, Sleep Items



Games, Puzzles, Big Kid Electronics, Video Games & Accessories, Arts & Crafts, Musical Instruments, General Sporting Goods



Toys, Infant Toys, Character/Licensed Toys, Beanie Boos & Squishmallows (up to 16"), Little People, Little Kid Electronics, LEGO, Floor Toys



Baby Carriers, Diaper Bags, Children's Backpacks/Suitcases, Johnny Jump-ups



Toddler Beds, Bed Rails, Bassinets, Pack & Plays, Bassinet/Crib/Toddler Sheets



Kids' Books (Infants, Children & Teens), New Activity Books/Workbooks, CDs, DVDs (Rated G, PG, PG-13)  
**500 Book Tag Limit**  
**50 CD/DVD Tag Limit**



## NO THANK YOU ITEMS

**There are some items we cannot sell, no matter the season.**

- X Electric Breast Pumps
- X Glass or Ceramic/Porcelain Breakables
- X Jewelry
- X Hair Bows/Hair Accessories
- X Twin Size or Larger Mattresses
- X Comforters or Bedding Sets
- X All Crib Bumpers
- X Sleep Positioners
- X Inclined Sleepers
- X Formula Samples/Medicine
- X Face Masks
- X Happy Meal Toys/Books
- X Party Supplies
- X Dollar Store (& Similar) Items
- X Bike Helmets Older Than 3 Years
- X Used Football or Hockey Helmets
- X Generic Stuffed Animals (Unless They Move/Walk/Talk or if They Are a Current Style Licensed Character Doll Under 16")
- X Beanie Babies
- X Books Not Intended for Kids to Read or Be Read to Kids, Including Adult Parenting Books
- X Magazines
- X Homeschool Books/Materials
- X Cookbooks, Encyclopedias, Dictionaries, Almanacs or Annuals/Yearly Books (Unless Illustrated & Written with Children Intended as the Audience)
- X Books with Inscriptions (Unless Neatly and Cleanly Covered with White Sticker Paper)
- X Books with Worn Covers/Pages
- X Library Discards
- X Romance Novels
- X Rated R, M or Adult DVDs
- X Cassette & VHS Tapes
- X Video Games with a Rating of MA or Higher

**We reserve the right to pull any items we deem inappropriate or too high priced for the sale.**









# ITEMS WE DO NOT ACCEPT

Due to safety concerns/risks, the following items are not accepted at any JBF Sales.



## Face Masks

Due to safety risks and concerns, masks or face coverings are not accepted.



## Incline Sleepers

Due to risk posed to infants, incline sleepers can no longer be accepted at Just Between Friends sales. A notice was provided by the CPSC on November 11, 2018 in which these sleepers were deemed unsafe after repeated incidents of infant suffocation.



## Cribs made before June 28, 2011

All cribs made before June 28, 2011 are no longer considered safe for infants—that includes all dropside cribs as they pose significant risks to infants. They cannot be sold or donated.

For cribs manufactured on or after June 28, 2011, a completed [Crib Waiver](#) is Required.



## Crib Bumpers

All types of crib bumpers are no longer considered safe for cribs. These will not be accepted or sold at Just Between Friends sales.